









Introduction

## Corporate Philosophy of Otsuka Holdings

Otsuka-people creating new products for better health worldwide

## Corporate Philosophy of Otsuka Chemical

Trusted by individuals,
Trusted by the company,
Trust is the dream of our society.
Building trust with technology
and commitment.
Spreading trust with the people
around the world.

## **Otsuka Chemical Declaration on Health**

Corporate philosophy of Otsuka Holdings: "Otsuka-people creating new products for better health worldwide"

Corporate philosophy of Otsuka Chemical:
"Trusted by individuals,
Trusted by the company,
Trust is the dream of our society.
Building trust with technology and commitment
Spreading trust with the people around the world.

In order to realize these corporate philosophies, we need to recognize the importance of each employee's mental and physical health.

Otsuka Chemical declares that it will provide workplace environments where employees can have trusting relationships in a vibrant atmosphere, while maintaining and improving their health.

June 2020 Otsuka Chemical Co., Ltd. President and Representative Director: Hiroyoshi Tosa Message from the President

Otsuka Chemical's Vision for the Future
Otsuka Chemical is a company that
collaborates with customers to find
creative new ways to utilize advanced
materials.

Hiroyoshi Tosa

President and Representative Director



Otsuka Chemical has created a wide range of products that improve the lives and health of people all over the world, in keeping with the Otsuka Group's philosophy,

"Otsuka - people creating new products for better health worldwide".

Otsuka Chemical began its business by extracting chemicals from seawater bittern in 1950. Our products and technologies benefit from the gifts of nature and are now being used in a variety of industrial fields. Otsuka Chemical's corporate philosophy is "Trusted by individuals, trusted by the company, trust is the dream of our society. Building trust with technology and commitment. Spreading trust with the people around the world." In B to B business, we have grown up by respecting that "trust".

Now we run our business with our vision as to what we should be, "A company that collaborates with customers to find creative new usage by utilizing advanced materials."

We will expand our business while utilizing materials in close collaboration with our customers, and providing a wide range of solutions.

We, Otsuka Chemical and the members of Otsuka Chemical, take responsibility for our activities and thoroughly respect company compliance. We will ongoingly contribute for better global environment and better life, and create "Unique" products that support to achieve SDGs.



## Otsuka Chemical Co., Ltd.

Established: August 29, 1950 Capital: 5,000 million yen

President and Representative Director: Hiroyoshi Tosa

Head Office: 3-2-27 Ote-Dori, Chuo-Ku, Osaka 540-0021, Japan

Employees: Consolidated 1,944 Non-consolidated 506 (as of December 2022)

Net sales: Consolidated\*: 80,647 million yen (FY 2022) Non-consolidated: 33,825 million yen (FY 2022)





## Locations

## **Head Office**

3-2-27 Ote-Dori, Chuo-Ku, Osaka 540-0021, Japan TFI: +81-6-6943-7701

## Tokyo Headquarters

2-2 Kanda-Tsukasamachi, Chiyoda-ku, Tokyo 101-0048, Japan TEL: +81-3-5297-2727

## Chubu District

Sakuradori Toyota Bldg. 13F, 4-5-28 Meieki, Nakamura-ku, Nagoya, Japan TEL: +81-52-571-5526

## Central R&D, Rubber Chemicals Laboratory, Advanced Polymer Laboratory,

**Technology Development Laboratory** Kagasuno 463, Kawauchi-cho, Tokushima-shi, Tokushima 771-0193, Japan

TEL: +81-88-665-1689

## Tokushima Factory

Kagasuno 463, Kawauchi-cho, Tokushima-shi, Tokushima 771-0193, Japan TEL: +81-88-665-1516

## Matsushige Factory

139-40 Aza-toyohisakaitaku, Toyohisa, Matsushige-cho, Itano-gun 771-0213, Japan TEL: +81-88-699-7980

## Naruto Factory

615 Aza-Hanamen, Satoura, Satoura-cho, Naruto-shi, Tokushima 772, Japan TEL: +81-88-684-2266



## Otsuka Chemical Group

## Otsuka-MGC Chemical Company, Inc.

Established: April 1, 2004 Capital: 450 million ven

Address: JMF-Bldg. Higobashi 01, 1-5-16, Edobori Nishi-ku, Osaka, 550-0002, Japan URL: http://www.moc-hh.co.jp/

TEL: +81-6-6445-1501 FAX: +81-6-6445-1502 Busines description: Manufacture and marketing of Hydrazine Hydrate

Otsuka-MGC Chemical Company is the largest maker of hydrazine hydrate in the world and the only company that makes it in Japan. The company was created by spinning off and merging the hydrazine businesses of Mitsubishi Gas Chemical Company, Inc. and Otsuka Chemical Co., Ltd. in April 2004. In addition to its main applications in water treatment, chemical foaming agents, and agricultural chemicals, hydrazine hydrate is now being used in a broader range of fields including electronics, healthcare, power plants, plastics, and chemicals. It is becoming increasingly important as a product indispensable for maintaining today's safe and prosperous lifestyles. The company is proud of its position and responsibilities as the top global manufacturer of hydrazine



hydrate, and it will strive to expand its business into new fields while continuing to contribute to the environment and energy sectors.

## Higashiyama Film Co., Ltd.

Established: May 23, 1949 Capital: 1,087 million yen Address: Sakuradori Toyota Bldg. 13F, 4-5-28 Meieki, Nakamura-ku. Nagova 450-0002. Janan

TEL: +81-52-589-9105 URL: http://www.hvnt.co.ip/ Busines description: Manufacture and marketing of Functional film

Established in 1949. Higashiyama Film has a history of more than half a century. It started by making paper-covered wire for electric fan motors and transformers, and then moved on to molding polyester film, using equipment developed in-house. Today, the company provides new materials with high added value by adding to the functionality of polyester film, such as film coatings with optical properties used to make touch panels. Based on a history of trust, Higashiyama Film is meeting customer needs through its ability to select materials in cooperation with raw material manufacturers, its technology for film processing using equipment developed

in-house, as well as its human resources and field experience necessary to realize this expertise.



## SynCrest Inc.

Established: Address: 2-26-1 Muraoka higashi, fujusawa-shi, Kanagawa 251-8555, Japan TFL: +81-466-24-5539 URL: https://syncrest.com

Busines description:

Aiming to become a leading company in middle-molecule drug CRDMO (contract research, development and manufacturing organization), SynCrest comprehensively handles the entire process from library synthesis for drug discovery support to process development, manufacturing of investigational drugs, handling of documents for

product launch and commercial production. As the ideal partner for pharmaceutical companies and research institutions SynCrest utilizes an advanced, continuous flow synthesis method integrating in-line measurement and addresses problems and needs concerning Q (quality), D (delivery) and C (cost) in the drug discovery value chain. SynCrest also offers contract research, development and manufacturing services throughout the entire process from special raw material to intermediate and middle-molecule APIs, based on keywords including "speed," "high efficiency" and "high quality" to meet extensive demand from customers for exploratory research, drug discovery research and API manufacturing.



## Agribest Co., Ltd.

Established: September 1, 2003

Address: 25 Nishihara, Kagami, Ichiba-cho kagami, Awa-shi, Tokushima 771-1610, Japan

URL: http://www.agribest.jp/

Agribest was established to provide consumers with fresh and delicious agricultural products that make the most of the power of nature and can be clearly traced back to the farms of origin. The company offers consumers safe and reliable agricultural products with excellent quality and at a good price. Through crop production using the latest cultivation techniques, Agribest provides reliability to both consumers and farmers, while also pursuing earnings growth.









Otsuka Turftech Co., Ltd.

Established: March 12, 2007 Capital: 20 million yen

Address: Suburbia-Kishiwada 202, 3-15-22 Habu-cho, Kishiwada-shi, Osaka 596-0825, Japan URL: http://turftech.otsukac.co.jp/

TFI: +81-72-427-4781 FAX: +81-72-426-0597

TEL: +81-883-36-6201

Busines description: Manufacture and sale of artificial turf and artificia clay tennis courts

With the aim of making even better artificial turf products, Otsuka Turftech carries out continual research from the standpoint of athletes and facility operators. As Japan's top artificial turf maker, the company has an extensive track record with installations in indoor and outdoor sports facilities, including stadiumks and tennis courts across the country. It has also created G-CLAY, a pext-generation artificial clay for tennis courts, developed especially for the Japanese climate. This product has been certified by the Japan Soft Tennis Association. The use of G-CLAY for the Maruyama Park tennis courts in Hokkaido in 2012 has been the trigger for its use in a variety of places, and it has been decided to use G-CLAY for 20 courts for the 70th National Sports Festival in Wakayama. Otsuka Turftech is now working to further expand sales of G-CLAY.



for tennis courts

## Otsuka Ohmi Ceramics Co., Ltd.

Established: July 14, 1973 Address: 3-2-21, Ote-Dori, Chuo-Ku, Osaka, 540-0021, Japan

FAX: +81-6-6943-6487

TEL: +81-6-6943-6695 URL: http://www.ohmi.co.ip/ Busines description: Plan, design, manufacture and construction of ceramic board(toban)

Since its foundation in 1973. Otsuka Ohmi Ceramics has offered a product lineup in three main. categories—large ceramic boards, terracotta, and OT ceramics with a wide array of products to atisfy our customers' needs, from flat and three-dimensional art materials to architectural pieces and decorative works for living spaces. Utilizing our highly acclaimed reproduction techniques, we have worked to document and preserve valuable cultural heritage on ceramic boards, which includes full-scale restorations of the murals found in the ancient Kitora burial mound. At the





Otsuka Museum of Art, Otsuka Ohmi Ceramics has reproduced more than 1,000 pieces of art to their original size using ceramic boards.

<sup>\*</sup> The consolidated figures have been calculated using data from Otsuka Chemical Co., Ltd. and its subsidiaries

Worldwide Network

## Otsuka Chemical maintains a worldwide network in 8 countries gaining trust globally.

Since establishing a company to manufacture and market hydrazine in South Korea in 1988, Otsuka Chemical has established production and marketing bases around the world. These companies strive every day to earn respect as good corporate citizens in their respective



## Otsuka South China Precision Instruments(Shenzhen) Co., Ltd.

Established: November 13, 2011 (capital invested January 10, 2014) Capital: RMB6.22million Address: Block B10, A-5 District, Tongfuyu Industrial Zone (Buchong), Shaiing, Baoan, Shenzhen, Guangdong, China TEL: +86-755-8144-4001 FAX: +86-755-8144-4008 Business description: Manufacture and sale of plastic precision parts



## Otsuka Chemical (India) Pvt. Ltd

Established: January 2, 2006 Capital: Rp415million Address: 402 JMD Pacific Square, Sector 15, Part-2, Gurgaon (Haryana) 122001, India TEL: +91-124-4597979 FAX: +91-124-4597980 Business description: Manufacture and marketing of pharmaceutical intermediates URL: https://www.otsukaindia.com/



## D Otsuka Chemical America, Inc.

Established: February 6, 2014 Capital: US\$27million Address:100 The Lakes Parkway, Griffin GA 30224 USA TEL: +1-678-572-4665 Business description: Manufacturing and sale of Terracess (fiber-free potassium titanate) URL: https://otsukachemicalamerica.com/

## Offices Outsides Japan



## Rep. Office of Otsuka Chemical Co., Ltd. in HCMC

Address:7F, Empire Tower Building, 26-28 Ham Nghi Street, Ben Nghe Ward, District 1. Ho Chi Minh City 700000 VIFTNAM

Phone: +84 28 3636 1575

## Bases Outside Japan



## 1 KOC Co., Ltd.

Established: November 2, 1988 Capital: W15billion Address: 67-34. liin-ro. Onsan-eup. Ulju-gun, Ulsan, 44998, Korea TFI: +82-52-240-1200 FAX: +82-52-238-5886 Business description: Manufacture and marketing of hydrazine hydrate URL: http://www.ikoc.co.kr



## 2 Higashiyama (Shanghai) Film Co., Ltd.

Established: December 29, 2005 (capital invested November 13, 2014) Capital: US\$2.83million Address: Room 505, Office Tower 3, No.29,33 Suhong Rd, Minhang District, Shanghai, P.R. China 201106 TEL: +86-21-3471-0325 FAX: +86-21-3471-0028 Business description: Sales and marketing of functional film



## 9 P.T. Lautan Otsuka Chemical

Established: July 17, 1989 Capital: US\$22.5million Address: Graha Indramas, 5th floor JI. AIP II K.S Tubun Raya No. 77, Jakarta 11410 Indonesia TEL: +62-21-5367-1251 FAX: +62-21-5367-1250 Business description: Manufacture and Established: November 22, 1961 marketing of foaming agents URL: https://lautanotsuka.com



## 4 Hebron S.A.

Capital: € 330 000 Address: Calle Girona, 20 08120 -La Llagosta, Barcelona, Spain TEL: +34-93-574-2011 FAX: +34-93-560-1559 Business description: Manufacture and FAX: +34-91-885-5501 marketing of general chemicals, especially resin additives URL: https://www.hebronsa.es



## 5 Trocellen Iberica S.A.

Established: December 20, 1988 (capital invested July 31, 2006) Capital: €6.664million Address: Avda. Avilla, s/n E-28804, Alcala de Henares, Madrid, Spain TFI: +34-91-885-5500 Business description: Manufacture and marketing of polyolefin foams URL: https://trocellen.com/

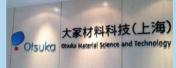


## **6** Otsuka Chemical (Shanghai) Co., Ltd.

Established: October 26, 2016 Capital: US\$2.0 million Address: Room 505 Office Tower 3 No.29.33 Suhong Rd. Minhang District. Shanghai P.R. China 201106 TEL: +86-21-6236-8548 FAX: +86-21-6236-8160 Business description: Marketing for products of Otsuka Chemical and Zhangjiagang Otsuka Chemical in China



Established: October 26, 2004 Capital: US\$15million Address: No. 33, Nanhai Road, Jiangsu Yangzijiang International Chemistry Industrial Park, Zhangjiagang City, Jiangsu 215635, China TEL: +86-512-5690-7600 FAX: +86-512-5690-7616 marketing of flaky titanate and special and assessment of high-valued-added compounds compounds URL: http://zjg.otsukac.com.cn



# (Shanghai) Co., Ltd.

Established: March 21, 2013 Capital: RMB10million Address: 1st Floor AB Area, Building No.10, No.471 Guiping Road, Xuhui District, Shanghai 200233, China TFI: +86-21-6091-7675 FAX: +86-21-6191-2937 Business description: Manufacture and Business description: Research and development, parts and Assembling parts and combination agents



## Zhangjiagang Otsuka Chemical Co., Ltd. 3 Otsuka Material Science & Technology Noble Skill Limited

Established: February 27, 2004

(capital invested January 10, 2014) Capital: HK\$28.14million Address: Unit801, 8F, Zung FU Industrial Building, 1067 King's Road, Qurry Bay, Hong Kong TFI: +852-2861-0995 Business description: Resin, Resin

URL: http://www.otsukamst.com.cn/

Subsidiaries Outside Japan

# Aiming to Earn Global Trust

Since establishing a company to manufacture and market hydrazine in South Korea in 1988, Otsuka Chemical has established production and marketing bases around the world. The company is striving each day to enhance its reputation as a good corporate citizen in countries and territories worldwide.

We contribute to the lives of people around the world by utilizing the power of materials.

# **South Korea**



KOC Co., Ltd

пси



Otsuka Chemical America, Inc.



Zhangjiagang Otsuka Chemical Co., Ltd.



Trocellen Iberica S.A.



Hebron S.A.





Otsuka Chemical (India) Pvt. Ltd.

# Indonesia



P.T. Lautan Otsuka Chemical

Otsuka Group

# Corporate Philosophy of Otsuka Holdings

Otsuka-people creating new products for better health worldwide

For Sustainable Society

## Goal of Otsuka Group

To become an indispensable contributor to people's health worldwide



## Overview

The Otsuka group of companies, whose origins date back to 1921, aims to contribute to the health of people around the world. It aims to do so through two main pillars: the pharmaceutical business for the diagnosis and treatment of diseases and the nutraceutical\*¹ business to support the maintenance and promotion of everyday health.

The company's culture, summarized in a few words as, "Ryukan-godo" (by sweat we recognize the way), "Jissho" (actualization) and "Sozosei" (creativity), have been fostered by successive Otsuka leaders. These are emphasized by our 47,000\*2 employees across 196 group companies in 32 countries and regions who strive to create and market unique products and services.

## **Organizational Structure**



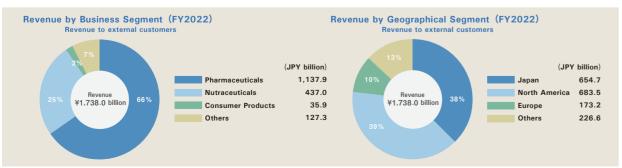


## **Milestones**

- 1921 Founded as a chemical raw material manufacturer in Naruto City. Tokushima Prefecture
- 1946 Started infusion (intravenous solutions) production, entering the pharmaceuticals field
- 1965 Launched nutritional drink (ORONAMIN C DRINK), entering the nutraceuticals field
- 1971 Otsuka Pharmaceutical Co., Ltd. established the groups first pharmaceutical research laboratory
- 1973 First expansion outside Japan, in Thailand and the US
- 2008 Established Otsuka Holdings as a group holding company aiming to increase sustainable corporate value
- 2010 Otsuka Holdings Co., Ltd. listed on the Tokyo Stock Exchange
- 2021 100th anniversary of the Otsuka group



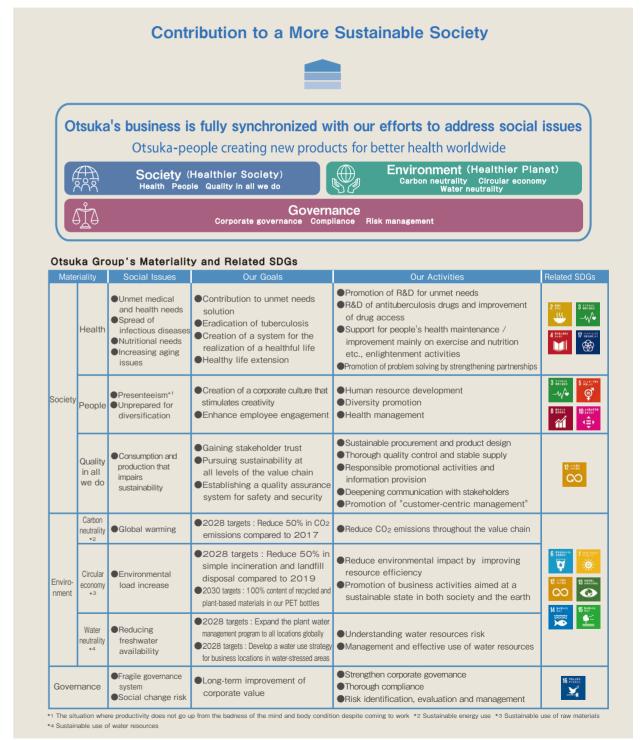
## Financial Highlights



For more information about Otsuka Holdings : https://www.otsuka.com/en/For information about Otsuka' s CSR : https://www.otsuka.com/en/csr/hd\_activity/

## Sustainability Mission

Address social issues such as the evolution toward a healthier and more sustainable society, while simultaneously achieving growth. These activities are all supported by a comprehensive governance system.



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For more information about Otsuka group's CSR: https://www.otsuka.com/en/csr/

History

# Otsuka Chemical has continued to grow by living through technology and heartfelt commitment.

Since its founding in 1950, Otsuka Chemical has won the trust of numerous customers as a top manufacturer

# up to the trust of its customers

and marketer of chemical products. Going forward, Otsuka Chemical will pursue further growth as a core company in the Otsuka Group.

| 1950 | Otsuka Chemicals Inc. established.   | 1988 | Otsuka Chemical Korea Co., Ltd.  | 2004 | Otsuka-MGC Chemical Company, Inc. established.  |
|------|--|------|--|------|---|
|      | Manufacture and marketing of potassium nitrate and hydrazine started.  |      | (Present KOC Co., Ltd) established.  |      | Zhanjiagang Otsuka Chemical Co., Ltd. (China) established.  |
|      | Tokushima Factory (present Naruto Factory) established.  | 1989 | P.T. Lautan Otsuka Chemical (Indonesia) established.   |      |   |
|      |  |      | Hebron S.A. (Spain) acquired.  | 2006 | Otsuka Chemical (India) Pvt. Ltd. established.  |
| 1956 | Uniform AZ foaming agent launched.   | 1990 | Antibiotic intermediate GCLE launched.   |      | Capital invested in Trocellen Iberica S.A. (Spain).   |
| 1965 | Oronamin C Drink launched.   |      |  | 0000 |   |
|      | (Note: Otsuka Pharmaceutical Co., Ltd., markets Oronamin C Drink at present.)                                | 1991 | $\beta$ -Lactamase inhibitor YTR bulk drug manufacturing facility completed.                     | 2009 | Otsuka Chemical Holdings Co., Ltd. merges with subsidia<br>Otsuka Chemical Co., Ltd., and company name changed<br>Otsuka Chemical Co., Ltd. |
| 1968 | Production and marketing of Bon Curry started. (Note: Otsuka Foods Co., Ltd., markets Bon Curry at present.) | 2000 | Motouphigo Fostony aponed  |      | Became a wholly owned subsidiary of Otsuka Holdings Co., Ltd. through a share exchange.   |
| 1969 | Imagire Factory (now Tokushima Factory) opened. Capital increased to 2.4 billion yen.                        | 2000 | Matsushige Factory opened. Advanced titanate products TERRACESS launched.                        |      |   |
|      | oupital indicasca to 2.4 billion yen.  | 2002 | Otsuka Food Co., Ltd., made a subsidiary through   | 2010 | AgriTechno business became independent and established Otsuka AgriTechno Co., Ltd.  |
| 1974 | Hydrazine manufacturing equipment increased.   | 2002 | share exchange. Capital increased to 3.3 billion yen.  |      | (Present OAT Agrio Co., Ltd.)   |
| 1977 | Food additive (flavoring agent) Maltol launched.   |      | Company name changed to Otsuka Chemical Holdings Co., Ltd.                                       |      | Otsuka Holdings listed on the First Section of the Toky Stock Exchange in December 15th.  |
| 1978 | The potassium titanate whisker "TISMO" sales.  |      | Moved to an operating holding company structure.  Otsuka Chemical Co., Ltd., established to take |      |   |
| 1070 | The percentage with the second second  |      | over the chemicals and agrochemicals business  | 2011 | The 90th anniversary of the Otsuka group.   |
| 1984 | Merged with Otsuka Furniture Co., Ltd.<br>Capital increased to 2.8 billion yen.                              |      | Otsuka Furniture MS Co., Ltd. established to take over the furniture business                    |      |   |
|      | Furniture division established.  Company name changed to Otsuka Chemical                                     |      |  | 2013 | Otsuka Chemical Co., Ltd. established Otsuka Mater  |
|      | Co., Ltd.  | 2003 | Agribest Co., Ltd. established.  |      | Science and Technology (Shanghai) Co., Ltd. (China  |
|      |  |      |  |      |   |



2014

Noble Skill Limited (Hong Kong) acquired.

Otsuka Turftech Co., Ltd. became a subsidiary.

Co., Ltd. acquired.

Otsuka South China Precision Instruments (Shenzhen)















## About Otsuka Chemical Business Divisions

By focusing on advanced materials and always pursuing technological innovation, Otsuka Chemical aims to create products that help realize more prosperous lifestyles. Centered on hydrazine, inorganic materials, compound materials, and pharmaceutical intermediates, the company provides products globally in the fields of automobiles, electrical and electronic products, housing, and medicine.

**Automotive** and Mobile **Technologies** Division

Otsuka Chemical succeeded in establishing the hydrazine industry in Japan. With a focus on hydrazine derivatives, and using advanced synthesizing technologies, it provides high-performance polymers and functional chemicals catering to a wide range of needs.

It also researches, develops and manufactures resin compounds and other new materials in areas such as organic and inorganic materials.

The Automotive and Mobile Technologies Division works to develop a diverse range of high value-added materials that match the needs of the smart device and mobility markets (among others), based on chemical technologies developed thus far in the fields of organic, inorganic and polymer chemistry. The division seeks not only to propose materials, but also to propose a range of solutions to various industries from a global

For example, Otsuka Chemical's hydrazine derivatives business uses hydrazine as a starting point and also includes aldehyde deodorants, cross-linking agents for resin and rubber additives, among other materials, whereas the organic materials business operations deal in materials such as foaming agent is that we are able to conduct high-quality and cost-competitive business operations using an integrated production approach, from the raw material stages. This makes it possible for us not only to synthesize general-use hydrazine derivatives but also offer custom synthesis from lab scale to plant scale, according to the needs of our customers.







In the inorganic salts business with a focus on sodium chloride, which the Otsuka Group began producing since the time of its establishment, as well as the ceramic products business derived from it, Otsuka Chemical develops, manufactures and sells a diverse range of functional fillers including brake materials, resin reinforcements and conductive materials. Thermoplastic compounds that utilize these ceramic technologies are also used in many fields. We research and develop plastics with typical performance characteristics that include tribological characteristics, precision reinforcement, conductivity, and dielectric properties. We also manufacture parts by injection molding and modeling using 3D printers.

In the advanced polymer business we use a proprietary living radical polymerization technology called "TERP" to produce and sell the advanced polymer TERPLUS. We currently supply TERPLUS for a wide range of applications, including pigment dispersant agents and adhesives.







**Main Products** 





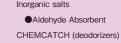


**TERPLUS** 









Foaming agent for resin

Hydrazine hydrate derivatives hvdrazine salts.

 heterocyclic compounds hydrazide compounds

Adipic dihydrazide ,Dodecanediohydrazide, Sebacic dihydrazide Isophthalic acid dihydrazide and more

Rust Preventive Agents

SHADAN (corrosion inhibitors, detergents, surface preparation agents)

High performance polymer

■TERPLUS (dispersant and pressure sensitive adhesive)

Azo type initiators

●AIRN ADVN AMRN ACVA

■Polymerization initiator OTAZO-1 5.MAIB

TISMO (staple material for disk brake pads)

● TERRACESS (scale-like filler, raw material for nextgeneration disk brake pad)

RUVA (reactive ultraviolet absorbing agent)

Compound materials (resin compounds with TISMO or TERRACESS)

 POTICON (high rigidity, surface characteristics, tribological characteristics)

POTICON for films

Molded parts

Electric double layer capacitors (EDLC)

Q-CHARGE (electrolyte for use in capacitor)

Life Science Division Otsuka Chemical is well known worldwide for its development and manufacturing of pharmaceutical intermediates, synthetic reagents, and APIs using proprietary technologies.

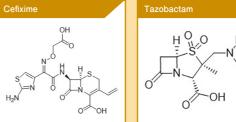
Otsuka Chemical researchers independently developed GCLE, an intermediate for cephalosporin antibiotics. Building on the technology accumulated during that process, the company is undertaking R&D into  $\beta$ -lactam and other pharmaceutical intermediates and bulk drugs. The company also manufactures pharmaceutical intermediates and synthetic reagents that use aromatic compounds and their derivatives. These product lines are not only in the field of pharmaceuticals, but have a wide range of applications as electronic materials, cosmetic intermediates, food flavor agents, and so forth, and are well known in Japan as well as internationally. In 2006, the company established Otsuka Chemical India, which is now a manufacturing plant for GCLE. Recently, we have been focusing on cefixime (antibacterial drug) APIs.

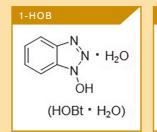


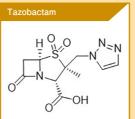


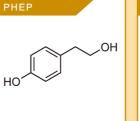


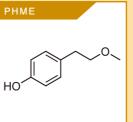
## **Main Products**











● APIs (Oligonucleotide/ Peptide)

●Intermediates (Special Amino acids/Special Amidites)

Cefixime(Antibiotic)

• Tazobactam( β -lactamase inhibitor)

other intermediates, reactants, fragrance chemicals

p-Hvdroxyphenethyl alcoho

•p-(2-Methoxyethyl)phenol

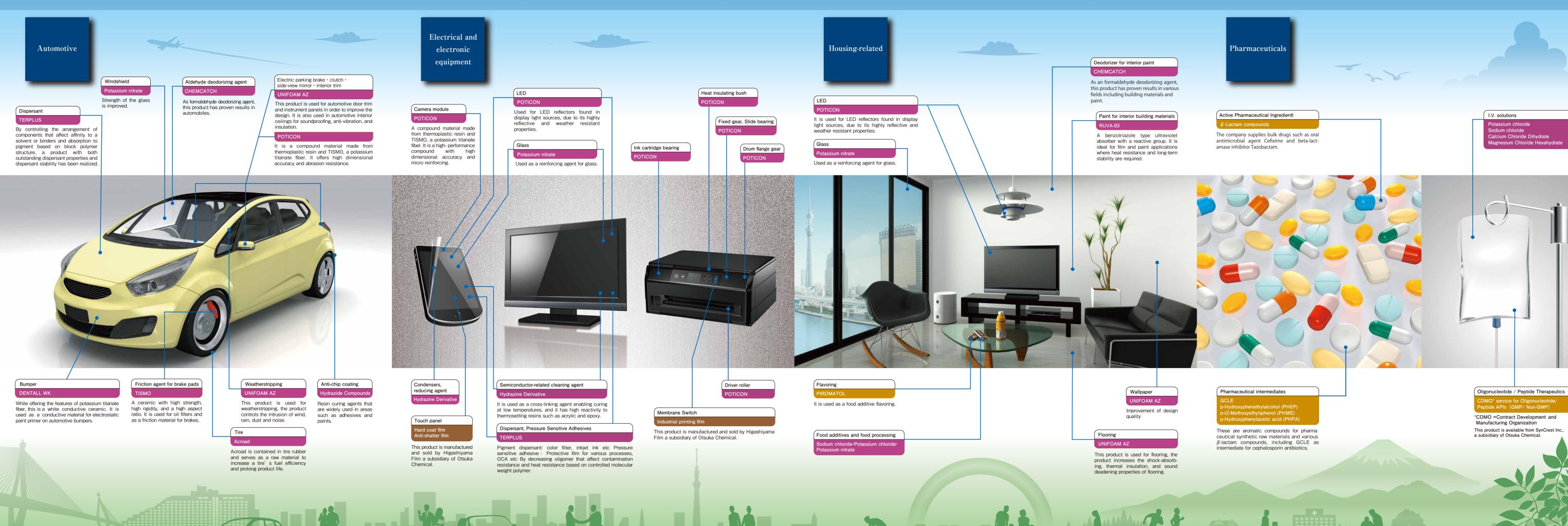
p-Hydroxyphenylacetic acid

Levulinic acid

■ 1.2.3-Triazole

● 2 -Methyl – 3 -hydroxy- 4 -pyrone (Maltol) 2-Ethyl-3-hydroxy-4-pyrone (Ethyl Maltol)

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Research Laboratories in Japan

## Focusing research and development on creating

The research and development division of Otsuka Chemical conducts research and develops products for the global market using world-class technology, based on the philosophy of "contributing to the customer using innovative technology."

# the products the world needs

The organization includes the Materials Development Laboratory, Advanced Polymer Laboratory, Rubber Chemicals Laboratory, and Technology Development Laboratory, with activities ranging from basic and applied research to prototyping at intermediate testing facilities and final product creation.

## Central R&D

## Aiming at the development of revolutionary only one product



Otsuka Chemical conducts R&D that contributes to society by creating core technologies, building confidence with customers, and achieving sustainable development.

The Materials Development Laboratory aims to develop one-of-a-kind products through research and development from the perspectives of new market needs and technology seeds. These efforts are based on component technologies developed in past research activities acquired through product development in the fields of inorganic materials and resin compound materials

In the field of inorganic materials, research and development is focused primarily on titanates. Products such as TISMO and TERACESS, which are characterized by their excellent frictional stability, micro-level reinforcement and tribological characteristics are used in applications such as brake pads for automobiles.

We also pursue applications for inorganic synthesis processing, powder shape, composition control and other technologies in battery materials and paint.

For the development of resin compound materials, we have created POTICON, a custom compound product based on TISMO.

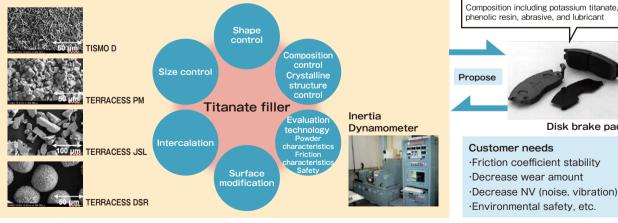
Harnessing the functions of TISMO, the product plays extensive roles that are close to our lives, for instance in the precision parts of watches and smartphones and the mechanism parts of printers and automobiles.

In recent years, we have been approaching customers in many different fields with the aim of expanding our operations for "creating" films, blocks, filaments and other products leveraging the characteristics of POTICON.

In line with Otsuka Chemical's vision of becoming "a company that collaborates with customers to find creative new ways to use advanced materials." the Materials Development Laboratory will continue to create technologies and products that will serve as the basis for this.

## **Development of Titanate for Friction Materials**

We are pioneering new chemical frontiers in the effects of titanate to meet the needs of diverse customers.



## Recent conference presentations

·SAE Brake Colloquium & Exhibition (USA)/

- 2015: Comparison of MPU on Friction Materials between Formulations
- 2017: Interactions of NBR and Titanate on the Friction Surface as Related to  $\mu$  Stability Effects in Low Load Conditions

•China Friction and Sealing Material Association (China) / 2016: Benefits of Titanate in Low-steel Formulation and a MetalPick Up Phenomenon

2017: Chemical Effects of Titanate Compounds on the Thermal Reactions of Phenolic Resins in Friction Materials

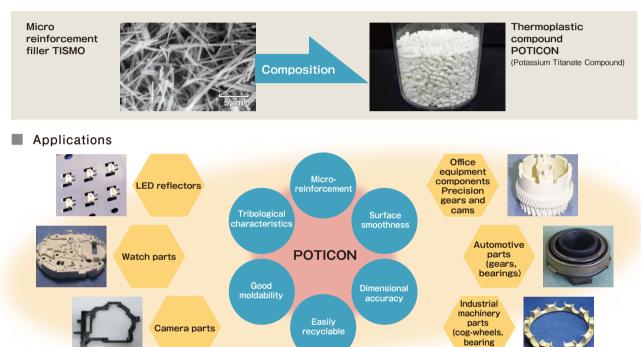
·Euro Brake (Europe).

- 2014: Microstructure of Metal Pick up and its Surroundings
- 2019: Chemical Effects of Titanate Compounds on the Friction Surface part 2

2016: Chemical Effects of Titanate Compounds on the Thermal Reactions of Phenolic Resins in Friction Material

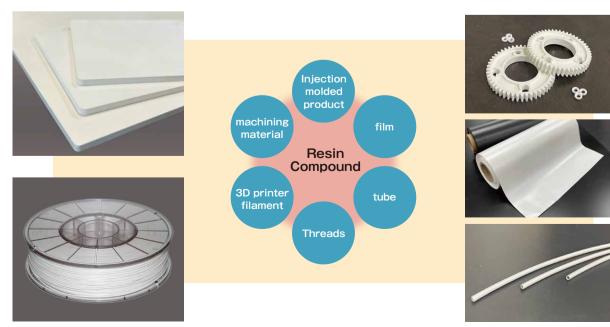
## Development of the Resin Compound POTICON

We propose optimal compounds for various precision parts and sliding parts.



## Application to resin compound materials and processed products

To meet the needs of a wide range of customers, we offer resin compound materials processed into different forms based on the extrusion processing technology we have developed over many years.



# Our unique chemicals help enrich people's lives



## **Advanced Polymer Laboratory**

## Proposing new market value with proprietary controlled radical polymerization technology

The Advanced Polymer Laboratory is conducting research and development in the field of functional polymer materials using the TERP method: a proprietary controlled radical polymerization method developed in collaboration with Yamago Laboratory, Kyoto University. The TERP method is characterized by its advanced molecular weight control, wide-ranging versatility that allows it to be applied to various monomers, and high functional group resistance. These characteristics make it possible to design various functional polymer materials with new

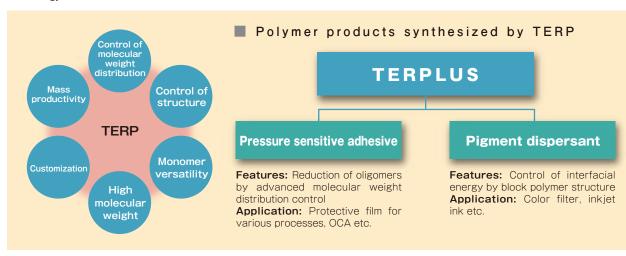
properties that did not previously exist. So far we have developed applications such as adhesives that take advantage of the features of molecular weight control in the high molecular weight domain, and pigment dispersants that can be created in a wide range of designs utilizing monomer versatility in block copolymer synthesis, which is another feature of controlled radical polymerization. These products have been launched onto the market under the TERPLUS brand name.

We are also developing commercial production processes utilizing pilot facilities at a dedicated TERPLUS plant, situated inside our Tokushima Plant. Moving forward, we will continue to propose new value to the market by developing functional polymer materials utilizing the TERP method.



## **Development of Functional Polymer Materials**

We propose the functional polymer materials for market demands by the advantage of Otsuka's controlled radical polymerization technology "TERP".



The technical awards of the adhesion society of Japan in 2013 Inoue Harushige prize in 2018

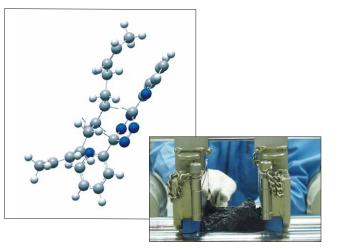


## **Rubber Chemicals Laboratory**

# Contributing to the creation of an environmentally friendly mobility society with proprietary technologies developed in hydrazine chemistry

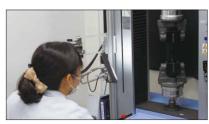
The Rubber Chemicals Development Laboratory conducts research and development of specialized organic chemicals that can improve fuel economy and durability of automobile tires, with activities ranging from chemical structure design of original new compounds and their organic synthesis, to basic evaluation of their rubber material properties. Otsuka Chemical is engaged in the efficient development of new additives, by introducing equipment that enables evaluation of basic rubber properties from in-house production of rubber test samples.

Through these evaluation and analysis technologies, we also aim to be able to propose appropriate additive types and methods for utilizing them to companies that produce rubber products. The laboratory is also responsible for global commercialization and production technologies for these additives.









Tires are important components that relate to the safety, environmental performance and comfort of cars. The performance of tires is affected greatly by the properties of the rubber materials used.

World-first original compounds developed by Otsuka Chemical have been adopted for use in rubber materials for high-performance tires. Although these compounds are not conspicuous because they are found in only small amounts in rubber materials, they contribute greatly to today's mobility society. In particular, chemical technologies for fuel-efficient tires—which lead to improved fuel economy in cars—contribute to a reduction in carbon dioxide on earth, also leading to reductions in environmental impact.



Factories in Japan

# As an environmentally friendly company, Otsuka Chemical ensure



## **Technology Development Laboratory**

## Creating competitiveness in the global market through development and production

For functional chemicals, we researched the processes for manufacturing hydrated hydrazine -- a material we were the first in Japan to industrialize -- as well as hydrazine derivatives, foaming agents, azoic polymerization initiators, ionic liquid and ultraviolet absorbing agents, among others. We have also commercialized these products. Responding to the needs of

customers, we engage in extensive research and development activities up to the custom synthesis of different derivatives.

For pharmaceuticals, our research and development is directed at improving production sites and our product power, as well as commercializing products, by developing the processes for manufacturing pharmaceutical APIs and intermediates based on the technologies accumulated through the development of tazobactam and GCLE. Tazobactam is a beta-lactamase inhibitor while GCLE is a cephalosporin key intermediate.

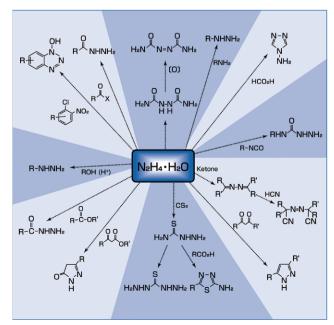
With regard to safety, we are implementing innovative and safe process development under the slogan of "ensuring safety with safety processes and safety equipment." We will continue to deliver our products to customers around the world with a high level of trust and reliability, through an uncompromising approach to ensuring strong manufacturing in all aspects.



## **Production Headquarters**

For many years, Otsuka Chemical has been committed to the development of functional hydrazine derivatives and technologies for manufacturing beta-lactam antibiotic APIs and intermediates.

We also cater to customer needs for commissioned manufacturing, including the development of manufacturing processes, based on the various manufacturing technologies that we have developed so far.



## **Tokushima Factory**



The Tokushima Factory opened in 1969 and began production of hydrazine. The following year it began production of Bon Curry and other foods in retort pouches. (Today, the Otsuka Group's foods business is operated by Otsuka Foods Co., Ltd.) In 1973, the factory acquired a license to manufacture pharmaceuticals.

## **Main Production Lines:**

TISMO (functional inorganic fiber), TERPLUS(dispersant and pressure sensitive adhesive) Maltol (flavor enhancer), resin additives and softeners, resin modifiers Hydrazine Derivatives

Kagasuno 463, Kawauchi-cho, Tokushima-shi, Tokushima 771-0193, Japan TEL: +81-88-665-1516 FAX: +81-88-637-1099



## Naruto Factory



The Naruto Factory opened in 1950 as the company's first production site. It started with the manufacture of inorganic chemicals, polymerization initiators, and other chemicals.

## **Main Production Lines:**

Inorganic salts Organic intermediates

615 Aza-Hanamen, Satoura, Satoura-cho, Naruto-shi, Tokushima 772-8601, Japan TEL: +81-88-684-2266 FAX: +81-88-684-2359



## **Matsushige Factory**



The Matsushige Factory was established in 2000 and started to manufacture pharmaceutical intermediates. The following year it began production of the functional plastic compounds POTICON and WHISTATT. It is the company's most advanced production site

## Main Production Lines:

POTICON (Functional composite material)
GCLE derivative (pharmaceutical intermediate)

139-40 Aza-toyohisakaitaku, Toyohisa, Matsushige-cho, Itano-gun, Tokushima 771-0213, Japan

Factories in Japan

## We are actively orienting our structure toward energy saving, reduction of environmental impact and environmental friendliness

okushika Factor

Employee Education

## Improvement of employee training

Each employee of Otsuka Chemical is enthusiastically devoted to learning every day

## Reducing CO<sub>2</sub> emissions by switching fuels and consolidating equipment

Otsuka Group

Otsuka Pharmaceutica

steam supplied

Otsuka Foods

Tokushima Factory

[100%]

by Otsuka Cher

Tokushika Factories

Steam Supply System

Business sites belonging to Otsuka Group companies operating in the Imagire area of Tokushika City (Otsuka Pharmaceutical's Tokushika Factory and Second Tokushima Factory, Taiho Pharmaceutical's Tokushima Plant) have all done major overhauls to their fuel oil boiler systems. Otsuka Chemical's Tokushima Factory installed 17 small throughflow boilers that run on natural gas (municipal gas), which operate to meet each site's changing production demands. Since January 2009 it has been supplying steam to all

This change was successful in the

reduction of annual CO2 emission

generated during steam production by about 700 tons for Otsuka Pharmaceutical's two factories and about 2,200 tons for Taiho Pharmaceutical's Tokushima Factory

## **Quality Assurance Initiatives**

The products of Otsuka Chemical are used in various applications in a variety of fields including pharmaceuticals, food products, automobiles, electronics, and housing. By ascertaining individual customer needs as well as the needs of each industry, the company is creating products that satisfy customers based on stringent quality control.

The entire company, with the exception of some departments, has obtained ISO 9001 quality management system certification. Meanwhile, the company's affiliated entities based in Japan and abroad have obtained certifications such as ISO 9001 and IATF 16949 (a standard for automotive quality management systems), creating an excellently coordinated production and quality assurance system on a global scale.

In Japan, three business units have been working to promote environmental management activities in collaboration with other group companies under the initiative of Otsuka Holdings

Co., Ltd. and have obtained ISO 14001 certification for the group's integrated environmental management system. (To be obtained in 2020)

With a corporate philosophy of trust, Otsuka Chemical is working to continually enhance not just product quality, but also the quality of its people, systems, and work in order to continue providing customers with reliable products. In this way, the company is improving its quality assurance level and the performance of the company as a whole, as well as the value and quality of its products and services, aiming to pursue sustainable growth.



tsuka Pharmaceutical Second

[100%]



## Anzen Dojo (Safety Training Center)

Located in the Tokushima Factory, the Anzen Dojo not only imparts safety knowledge through classroom learning, but also aims to improve the hazard awareness of all participants, through hazard experience training. In 2014, this program was recognized by the Japan Chemical Industry Association's 8th Responsible Care Awards.









## **Initiatives for Human Resources Development**



Otsuka Chemical provides opportunities for training and practice to ensure that employees steadily learn new things and make substantial gains through experience. Based on this belief, the company promotes human resources development using on-the-job training. Young employees are often included as members of major projects, regardless of their job title, and actively selected and promoted to positions of responsibility. This approach has not changed over the years, and the company remains focused on systematic human resources development at a time when there is an urgent need for global management due to the rapid social, economic, and industrial changes in recent years.

## Training and Education System (Grade-Specific Training)

Along with grade-specific training when employees join the company and at the time of promotion to section chief, assistant manager, and manager, the company provides follow-up training two years after joining the company (for

those hired directly from high school, university, etc.) and ample step-up training every four to five years. The aim is for younger employees to experience steady growth. In addition to cross-cultural and foreign language training for employees to be posted outside Japan, the company also provides employees to be assigned overseas with cross-cultural, foreign language, and other necessary training. In addition, the company provides training for selected employees, including training of next-generation leaders, and sends executives and next-generation human resources to courses at external educational institutions so that they can gain a systematic grounding in business administration.



## **MBA Support**

Otsuka Chemical invites interested employees to apply for company support for tuition toward an MBA with the aim of fostering future managerial and other human resources who are ready for the global stage. In addition to performing their jobs and studying at the same time, most of the teaching is in English, so the experience is quite demanding for the participants both physically and mentally, but they report improved abilities in advanced business administration as well as better English skills and helpful networking with other motivated participants. The employees get a lot out of the program and it is definitely worth the effort.



MBA earned in March 2022



# 通信教育講座のご案内

## **Self-Development Support**

Otsuka Chemical has programs to enhance motivation and the desire to learn in employees. such as a language certification reward program and a self-development grant system, which pays half the cost of eligible courses. The company has also implemented the Computerized Assessment System for English Communication (CASEC) and free e-learning courses. This has created an environment where employees have access to a wide range of study opportunities

On the other hand, every month, the company holds an online self-development seminar themed on various topics by inviting an internal or external lecturer. Any employee can participate in this seminar.

**Diversity** 

## Diversity Promotion and Enhanced Employee Education

We promote diversity as one of our efforts to achieve the sustainable growth of society and the Otsuka Chemical Group.



## **Diversity Promotion**

Otsuka Chemical has established a Diversity Committee as part of its management strategy. The committee aims to improve organizational performance by taking steps to enhance the diversity of human resources, to allow all individuals to demonstrate their abilities, and to generate knowledge synergy. While also aiming to ensure that Otsuka Chemical is an attractive place to work and a company trusted by society, the company is carrying out diversity promotion measures according to the following three company policies, implementing both initiatives, physical and non-physical, including work-life balance initiatives, introducing a remote work system, encouraging employees to take childcare leave, and organizing social events for young employees.



- 2. Training human resources that can respond to national, cultural, and gender diversity.
- 3. Localizing global developments (glocalization).



Otsuka Group diversity promotion personnel meeting



## **Promoting Women's Participation**

Otsuka Holdings of the Otsuka Group is a signatory of WEPs (Women's Empowerment Principles), corporate action principles for companies that actively promote women's participation, which were jointly developed by the UN Global Compact and UN Women. In March 2019, Otsuka Chemical received L-star (Eruboshi) certification (three stars) based on the Act on Promotion of Women's Participation and Advancement in the Workplace.

## 2023 Certified Health & Productivity Management Outstanding Organizations Recognition Program

At Otsuka Chemical, Hiroyoshi Tosa, President and Representative Director, made the Declaration on Health in June 2020. Building an environment in which employees remain healthy and satisfied with their jobs is one of the top priorities for a company. To this end, Otsuka Chemical organizes a health management structure to facilitate its commitment to health management. Based on the Otsuka Chemical Declaration on Health, we have been building an environment that helps employees stay healthy and satisfied with their jobs. In 2023, Otsuka Chemical was selected under the Certified Health & Productivity Management Outstanding Organizations Recognition Program.





## Work-life Balance

Otsuka Chemical has enhanced a work system that supports balancing of nursing care/childcare and work. For example, a short-time work system for childcare and a staggered work shift for childcare are available until an employee's child finishes the 3rd grade of elementary school. A short-time work system for nursing care and a staggered work shift for nursing care are available for a year per applicable family member. We are also striving to improve work-life balance by introducing No Overwork Day and a remote work system, etc. In 2020, we were authorized by the Minister of Health, Labour and Welfare as an excellent company that supports childcare in "Platinum Kurumin."

## The IkuBoss Declaration

In 2019, we joined the IKUBOSS CORPORATE ALLIANCE, a network of companies motivated to develop ideal bosses (ikubosses) for a new age, and we established The IkuBoss Corporate Alliance. We are aggressively committed to the development of ikubosses who are continually able to perform at a high level while supporting their subordinates in their lives and careers so that all employees can achieve their own healthy work-life balance. This company is willing to help you to live a wonderful life.

# ☆イクボス官言☆

- 土日、定時以降には、仕事の依頼を しないよう努めます。
- 「え、男なのに育休?」などとは 絶対に思いません。
- 部下のどんな相談にも応じます。
- . 人生を素敵に生きるあなたを応援

## Global Exchange Program for Human Resources

Since 2014, the Otsuka Chemical Group's has run the Global Exchange Program to find and train human resources who contribute to the Otsuka Chemical Group's globalization, and as one aspect

of its activities to promote diversity. Currently Otsuka Chemical accepts employees from overseas subsidiaries for around two weeks, and conducts training programs to improve their understanding of the Otsuka Chemical Group's and Japan. Although plans were interrupted in 2020 by the impact of the COVID-19 pandemic, once it becomes possible to continue these activities the next step will be for Otsuka Chemical employees to participate in parallel training programs at overseas subsidiaries.



Global

**Workplace Childcare** 

The Otsuka Group has in-office nurseries in Tokushima, Osaka, and Tsukuba. The Tokushima center had a capacity of 100 at the time of its opening in 2011, but this increased to 150 by 2014 and

210 by 2018, making it one of the largest in-office nurseries in the country. We are supporting the diverse lifestyles of our employees as well as establishing an environment where they can keep working with peace of mind.





## Associated data

|   | 2018 | 2019 | 2020  | 2021  | 2022  |
|---|------|------|-------|-------|-------|
| Ratio of women to all persons holding managerial positions        | 9.4% | 9.6% | 10.4% | 10.9% | 12.3% |
| Ratio of managerial-level women to all female full-time employees | 25%  | 27%  | 24%   | 25%   | 28%   |
| Ratio of managerial-level persons to all full-time employees      | 32%  | 31%  | 30%   | 31%   | 32%   |
| Percentage of employment of persons with disabilities             | 2.2% | 2.1% | 2.3%  | 2.3%  | 1.9%  |
| Percentage of paid leave taken                                    | 67%  | 64%  | 61%   | 63%   | 69%   |
| Percentage of female employees taking childcare leave             | -    | -    | 100%  | 100%  | 100%  |
| Percentage of male employees taking childcare leave               | -    | -    | 19.4% | 16.7% | 39%   |

\*As of the end of April 2022, our workforce included nine non-Japanese employees from China, South Korea and the Philippines.



## **Employee Welfare**

The Otsuka Group has four guesthouse facilities operated directly by the group as retreats to support the health of employees. There are five more such facilities under contract to the Otsuka Pharmaceutical Health Association and the Otsuka Pharmaceutical Group Pension Fund.











Otsuka Shiosaiso (Tokushima)

Otsuka Hieizanso (Shiga)

Otsuka Amagisanso (Shizuoka)

Tsurugisanso (Tokushima)

Social Contribution and Communication

## Otsuka Chemical strives to enrich people's lives

through cultural, educational, and other social contributions

Otsuka Chemical not only conducts R&D to create better products, but also undertakes social contribution initiatives to enrich people's lives. The company is deeply committed to its various efforts to make a difference in the world. The company is deeply committed to its various efforts to make a difference in the world.

## Participating in the Awa-odori Festival: Otsuka Hatsuratsu Ren dance team

The Awa-odori Festival in Tokushima is one of Japan's three main Bon-odori dance festivals and is an important event for the local community. Otsuka Chemical's dance team has participated in the event since 1963, and the group changed its name from "Otsuka Chemical Ren" to "Otsuka Hatsuratsu Ren" in 1988. Employees and their families participate in the event every August.







Otsuka Hatsuratsu Ren performing the Awa Dance

## **Support for Education in Schools**

Every year, Otsuka Chemical continues to take part in the "Adopt an Eco-School" program, an alliance among business, government and academia in Tokushima Prefecture. The company does this in partnership with two other Otsuka Group companies, Taiho Pharmaceutical and Otsuka Pharmaceutical. The program supports opportunities to make environmental education part of the lessons at local schools. Students participate in water quality surveys in their own communities and tours of Otsuka Group facilities to see environmental initiatives, both of which help to deepen their interest in environmental conservation.







Tour of a tomato sorting and packing plant

Water quality survey by high school students

## **Volunteer Community Cleanups**

Many employees and their families participate in community cleanup activities around the company's business sites.







Working around a business site

## **CSR** Activities

The Otsuka Group decided to issue a CSR report from 2012 as one report of the Group. The CSR activities of Otsuka Chemical have been reported in the Otsuka Group Integrated Report since 2017. That is, it reports on the strengths of the group and initiatives to accomplish the group's goals.

Otsuka Group CSR website: https://www.otsuka.com/jp/csr/hd\_activity/ Integrated reports: https://www.otsuka.com/jp/ir/library/annual.html







https://o-museum.or.jp/publics/translation/en/



## Otsuka Museum of Art

The Otsuka Museum of Art, the world's first museum exhibiting masterpieces reproduced on ceramic panels, was opened in Naruto, Tokushima in Japan, on the 75th anniversary of the founding of the Otsuka Group. The museum displays reproductions of many masterpieces, from ancient murals to modern works, from more than 190 museums in 26 countries. Rendered using special technology developed by Otsuka Ohmi Ceramics Co., Ltd., an Otsuka Group company, more than 1,000 pieces of art have been reproduced in original size and are exhibited in semi-permanent form without reducing the works'artistic value. The museum building is built into the mountainside in order to protect Naruto's beautiful environment and scenery. The permanent exhibitions in three underground levels and two aboveground floors are divided in the three categories of "The Environment," Lineages and a thematic section to enable visitors to understand the works in deeper and more enjoyable ways.

The museum also holds a diverse range of events to help visitors become more familiar with art. In 2020, a full-sized ceramic panel reproduction of Leonardo da Vinci's Lady with an Erminea valuable Polish cultural propertywas added to the museum's list of exhibits. Lady with an Ermine is the second of four portraits by Leonardo using female models. The museum employed its ingenuity to display the work alongside the Mona Lisa, enabling visitors to view and compare two of Leonardo's rare portraits of women. Leonardo using female models. The museum employed its ingenuity to display the work alongside the Mona Lisa, enabling visitors to view and compare two of Leonardo's rare portraits of women.



## **Tokushima Vortis**

The Tokushima Vortis professional soccer team was formed in 2004 to help to revitalize the local region, based on a core group of players from the Otsuka Pharmaceutical soccer club. In 2019, Mima City, Otsuka Pharmaceutical, and Tokushima Vortis started the Program for Health Promotion (\*SIB Project). In 2020, the project was awarded the J League Challenge! Awards public prize. In 2021, Mima City was granted an award under the Japan Sports Agency's program to commend local governments that excel in sports initiatives and healthy community development. In 2023, the program was covered by the White Paper on Sport in Japan 2023 published by Sasakawa Sports Foundation.

The first team is currently in the J2 league but is fighting to return to the J1 league. , the company will focus more efforts on local contribution activities.

\*SIB: Social impact bond. A scheme for setting up projects to solve social issues using private funds and for a local government to pay consideration according to the outcomes.









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